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M. WWII ——— TBR. CON. : Office memos, A. S. Nicholson.

FOLDER No.

99-18

MacMillan, H.R.
MacMillan, H.R.
SPECIAL COLLECTIONS

PLEASE RETAIN
ORIGINAL ORDER

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.

December 2, 1940

TO: Mr. H. R. MacMillan
Mr. L. L. Brown

FROM: Mr. A. S. Nicholson

Stewart telephoned from Three Rivers today. He and Hamilton will be at St. Paul d'Ermite and Valleyfield later today and early tomorrow. They will be in Ottawa Wednesday.

Bill is going out to Carlton Place to see his sister before he goes home. Hamilton is going home for a day or two and will then be back at Valleyfield and St. Paul d'Ermite permanently.

A.S.N.

Copy
R.H. Robinson.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.

November 27th, 1940

TO: Mr. H. R. MacMillan,

FROM: Mr. A. S. Nicholson

The Independent Coal & Lumber Co. Ltd., of Ottawa, have a contract for 2,000 packing cases. There are two sizes. For one they are getting \$3.73 and the other \$3.13.

They got into a jamb with the Inspection Department, and the boxes were refused and they appealed to us. I sent Stewart out and he agreed with the inspector, that is it was his opinion that the boxes were not right and the inspector was justified in refusing them.

They negotiated back and forth for several days with Stewart, and Rochester being the go-between, and everything is squared away now. They are making the boxes satisfactorily and everybody is happy about it.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.

November 27th, 1940

TO: Mr. H. R. MacMillan

FROM: Mr. A. S. Nicholson

RE: AUTOMOBILE CRATES

Negotiations are still being carried on between Mr. Cochrane of the Ford Motor Company and myself.

I am at the moment waiting to get his cost figures on his proposed cardboard covering. He stated over the telephone that he did not think this cost would exceed \$3.00 or \$4.00 per crate.

If this does not work then I think we should do our utmost to immediately arrange for them to stick to the open crate and cover each carload, sides, ends and top with covering boards which could be salvaged at Halifax. I roughly estimate this would cost \$20.00 per car, and there are four crates on a car, and if Ford's figures on the saving per unit are right, there would still be a saving of upwards of \$12.00 per crate or \$50.00 per car.

A.S.N.

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.

November 27th, 1940

TO: Mr. H. R. MacMillan,

FROM: Mr. A. S. Nicholson

I saw the sample tripod table this morning and I have recommended the purchase at \$4.80 American funds, F.O.B. New York.

I do not believe it could be made in Canada for less than \$12.00 to \$15.00.

In expressing this opinion to Major Symington, he said his idea of cost was from \$25.00 to \$30.00. I thought his estimate was away out and the thought in his mind was that mine was equally as far out. However, it did not matter because undoubtedly they could not be made for anywhere near the delivered cost of the American tables, and there are only 60 involved.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

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99-18

DEPARTMENT OF MUNITIONS AND SUPPLY
Ottawa, Ont.

November 26th, 1940

TO: Mr. H. R. MacMillan,

FROM: Mr. A. S. Nicholson

Re attached letter from R. C. Vaughan.

I think his trouble is - he has been buying below the market. \$21.00 for Switch Ties has been too low for a long time. Probably the manufacturers think they have him now and they are shoving the price up a little too much.

It is my judgment that the right price is in between what he has been paying and what they are asking.

A.S.N.

(dated Nov 21, 1940)

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.

November 26th, 1940

TO: Mr. H. R. MacMillan
Mr. L. L. Brown

FROM: Mr. A. S. Nicholson

RE: PROPOSED LICENSING PLAN

I went through this last night. Quite candidly I cannot enthuse about it, and unless, in your judgment, you consider it really necessary I would like to see it abandoned.

However, if it is necessary and you have decided upon it, I shall do my best to help make it work.

Assuming that we are going through with it, my thoughts are as follows :-

- 1st -- Put someone definitely in charge of it and have this party surround himself with the necessary staff to handle it.
- 2nd -- Have this chap start by getting a correct mailing list.
- (a) From the Bureau of Statistics.
 - (b) From the Department of Forestry.
 - (c) From Dun's & Bradstreet.
 - (d) From the various trade associations.

I think the above are in the order of dependability.

These lists should be then all carefully cross-checked to avoid duplication.

Another dependable source of information would be the Department of Forestry of each province.

I believe it will take a small staff a few weeks to get this mailing list in shape.

- 3rd -- Then send out a carefully worded letter explaining the reasons for, and the necessity of this licensing, together with a questionnaire and application form. The first draft is good, but I believe it can be improved on and clarified somewhat to more adequately cover the different types of lumber businesses.

We will need a good follow-up system to get the returns. It will take a few weeks.

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- 4th -- From these replies we could decide how far to go, but I rather favor the idea of licensing everyone. It, however, may look a little different when the applications are returned.
- 5th -- We could then issue the licenses, and I think they should be the same for every branch of the industry and issued for at least two years.
- 6th -- I think we could then set up the best report form. The suggested draft is very good. At the moment I cannot see how it can be very much improved, but I am inclined to believe we could see a way of improving it after we see the applications.
- 7th -- I think these reports would be the most valuable quarterly -- January 1st, April 1st, July 1st, and October 1st of each year. These are the season periods that seem to naturally fit the industry.
- 8th -- I definitely think we should avoid to the last moment, or until there is an extreme necessity, any attempt to fix prices in this industry, but we should continually let it be implied that we can and will do so if and when the conduct of the industry itself forces this policy upon us. It is my opinion, however, that any attempt to fix or control prices in this lumber industry will confront us with more difficulties than we imagine, and from that point on we will have the industry generally against us.

The whole thing is a big job, and our only chance of success is to do it well, and because of the fact that we belong to and are a part of the industry, they will expect us to make a good job of it and will be very critical if we do not. In other words when we attempt this we are sticking our neck right out.

There are two reasons why I am personally not enthused about this plan, and they are :-

- 1st -- It is a big job, and I question whether it would be worth the effort.
- 2nd -- The Canadian lumber industry is about 100% with us now - from one end of Canada to the other - and mentally they think we are in a different class than the ordinary

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Government Department, and the moment we start this, many of them will immediately put us in the same class, and the industry will be harder to deal with.

I think they have us over-rated a bit. I would like to keep them in that frame of mind and not disturb them.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

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DEPARTMENT OF MUNITIONS AND SUPPLY

November 26th, 1940.

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

Re: Attached

This is all O.K.

We did not get the original order. It cannot be found downstairs.

We got the order by telephone from Toronto on the 18th and had it all ordered by the 20th from the following firms:

Consolidated Paper Company	Pembroke, Ont.
Wm. Milne & Sons, Limited	North Bay, Ont.
Gillies Bros., Limited	Braeside, Ont.
Geo. Gordon & Son, Limited	Cash Bay, Ont.

All firms are shipping as quickly as possible and a check up yesterday would indicate that 25 to 50% of it is already shipped.

I do not know where the order was from October 31st to November 18th but it was not here.

ASN/PO

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

Nov 19.

OF MUNITIONS AND SUPPLY
Office Memorandum

5 PM

Date Nov. 18/40.

The attached
applies to your
query.
Please send it
to a son.
H. M. C.

mp Borden Reg. C.B. 82

Toronto. Adelaide 2021 phoned
about this order, which he claims
W.E. Wilford Oct. 31st. consisting of

- 1x6 3x4 Sheathing
- 200000 1x4 3x4 Flooring
- 700000 1x6x8 3x4 Sheathing

We have checked our files very closely and find
that we have never received or heard of this order
before. Taking action immediately

From H.M.C.

Room No.

Please sign name in full—do not use initials only

H. M. C. — I did not see this till
to-day. What is the standing
now.

Answer
(over)

H.M.C.

FOLDER No.
99-18

DETAC

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

5 PM

A.S.N.

Date Nov. 18/40.

Room No.

Subject:-

Camp Borden Reg. CB. 82

Mr. Mitchell of Toronto, Adelaide 2021 phoned to-day inquiring about this order, which he claims was ordered through W.E. Wilford Oct. 31st. consisting of the following:

200000' 1x6 3/4" Sheathing.
200000' 1x4 3/4" Flooring
700000' 1x6x8 3/4" Sheathing

We have checked our files very closely and find that we have never received or heard of this order before. Taking action immediately

From

Room No.

Please sign name in full—do not use initials only

H. M.C. — I did not see this till to-day. That is the standing now.

Answer
(over)

[Handwritten signature]

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

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DE

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The following is copy of wire in its entirety, received
9.00 a.m., November 19, 1940.

TORONTO ONT NOV 18

A S NICHOLSON
DEPT MUNITIONS AND SUPPLY
OTTAWA ONT

ENGINEERING SERVICES REQUISITION CB 82 FOR 1,100,000 FBM

SHEETING CAMP GORDEN MAILED YOU NOVEMBER 2nd

FILE D10186 CB EB 574

W E WILFORD

H.R.M. ✓

A.S.N. (ANS.)

H.M.C.

MB.

Nov 25/40

H.M.C. - I did not see this till
to-day. What is the standing
now.

Answer
(over)

[Handwritten signature]

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

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99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

November 26th, 1940

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

Just for your information the London situation is quite a mess.

Callaghan is there now. I am having him spend as much time there as possible.

A small amount of the low grade lumber got into the buildings before he got back there from Valleyfield. I was afraid of this.

These rejects are being handled around in the mud and it is a mess.

We telephoned Hill-Clark-Francis and I believe their man arrived there today. I have asked them to leave him there until it is cleaned up and the rejects shipped out.

I am keeping control of the situation as best I can and if anything happens while I am away Thursday, Friday, and Saturday, I wish you would give me a call.

A.S.N.

c.c. R. H. Robinson.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.

November 25th, 1940

TO: Mr. H. R. MacMillan
Mr. L. L. Brown, ✓

FROM: Mr. A. S. Nicholson

RE: FILE D 20-K-178FOR 5000 Tables, Folding, 6', Mark 1V

This is the requisition on which the Purchasing Department had prices and were practically ready to place the order (I am not sure of the date, but it was early in November - probably the 4th or 5th).

Willis & Company, Ste. Therese, Que., were the low tenderers at \$6.70 per table.

At this time Mr. Chester held up the purchase and asked us to see if we could change the specifications.

This change took some considerable time negotiating with all parties, but there was absolutely no delay in our office.

On November 14th when the change was agreed upon and the new specification and blue print completed, I recommended to the Purchasing Department that they offer this business to Willis & Company, they being the low tenderers.

I told them that I thought \$6.00 was the right price, and gave the details in my letter. I also told them that if Willis & Company having considerable of the stock on hand could not see their way clear to take it at \$6.00, I would certainly negotiate with them because delivery was important and much time had been lost changing the specifications.

They did not accept my recommendations, but asked for new tenders which they received four or five days ago.

On the new specifications, Beatty Bros.' price was \$6.07, and Willis & Company's price was \$6.53.

I then recommended that they offer half the order to Willis & Company at \$6.07 and give the other half to Beatty Bros., at the same price. It was my thought that this would use up the material Willis & Company had on hand and accomplish faster delivery.

I further told them that I had called Beatty Bros., regarding delivery and had gathered from the conversation that they would take the whole order at \$6.00.

M. WWII — T&R. CON.: Office memos, A.S. Nicholson.

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This morning Mr. McIntyre called me down to Mr. Price's office. He immediately started to criticize us for the delay. I would not accept the criticism. I then criticized him for not acting on my recommendation of the 14th and place the business with the low tenderer without asking for new tenders. This he claimed he could not do. I did not agree with him and told him so.

He informed me that Willis & Company positively refused to accept the order at less than \$6.53 and he asked me to "take the rap" for delivery if they placed it with Beatty Bros. I told him I would not take the rap on anything, but would assume my share of the responsibility if the whole order was placed with Beatty Bros., and that I would do my best with them to arrange better delivery than was promised.

He asked me to give him a written recommendation that the order be placed with Beatty Bros., and I did so.

The whole thing was quite an argument, but we parted feeling good, but there is one definite point on which we did not agree, and that is he claims that when specifications are changed - even cheapened - it is absolutely essential that they ask for new tenders. I told him I could not agree and considered it perfectly in order to place the changed specifications with the low tenderer, especially when the change had cheapened the article, and that the other fellows had had their fair chance on the first tender. He definitely does not agree and says that sooner or later we will get into trouble.

I told him that in our buying there were just a few points we kept in mind:-

- 1 -- To buy from reliable people
- 2 -- To get what we bought
- 3 -- To get delivery on time
- 4 -- To get the right price.

His remark was "that was fine in your own business, but it wont work in the Government." I told him when I could not buy this way I would be on my way home, but that so far it had worked

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very nicely and I did not think that we were having as much trouble as they were.

His remark was that I might be right as they were having plenty. I said we were not having any.

I am putting this down in detail while it is fresh in my mind because there may be a reaction and it is really the whole crux of our negotiations with the Purchasing Department.

A.S.N.

P.S. Their explanation for not sending the "Request for Tender" on the additional 5,000 to Canadian Office and School Furniture Company (Mr. Hilborn's) was that this firm had been too slow on deliveries. They definitely promised to send out "Request for Tender" to Hilborn, today.

I made it clear to McIntyre that when I gave him a list of names to ask to tender it was his job to ask all of them to tender or let me know, otherwise there was not any use of me giving him a list. This point was not discussed with Price.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

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M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

November 22nd, 1940

McIntyre

A. S. Nicholson.

Re: C.D. Stores 1604 - F.E. 9244
5,000 Tables, Folding, Mark IV.
C.O.H.Q. Depot, Ottawa.

I was in touch with Beatty Brothers by telephone.
They will definitely change their delivery to commence in four weeks.

They will take half of the order at \$6.00. They stated that they would be very pleased to have the whole order at \$6.00 even.

My suggestion is that you place 2,000 with Willis and Company, St. Theresa at \$6.07 and 2,000 with Beatty Brothers at \$6.07, and if Willis and Company decline the 2,000 at this price I would certainly recommend offering the full quantity to Beatty Brothers at \$6.00 flat.

On volume production of an article of this kind \$6.00 flat for 4,000 is fully equal or better than \$6.07 for 2,000.

A. S. Nicholson.

ASN/PO

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99-18

November 14, 1940.

A. McIntyre,

A. S. Nicholson.

File D 20-K-178
for 5,000 Tables, Folding, 6', Mark 1V.

Confirming our conversation I recommend, in view of the recent changes that have been agreed upon in the construction and material of this Table, that you offer this order to Willis and Company, Ste. Therese, P.Q., they being the lowest tenders, at a flat price of \$6.00 delivered.

I feel confident from the figures I have worked out that this price will be equivalent to the \$6.70 they quoted.

Briefly, the saving is as follows:

Reduction in the weight of the steel	25¢
Reduction in the thickness of the birch for the legs	15¢

The change in the specifications relating to the lumber in the top, eliminating the stipulation re the knots within 1" of the edge, and the permission of plugging small black knots

30¢

A total of 70¢

There are other small savings in the manufacture but they amount to very little.

It is the opinion of experts, and also my own opinion, that the table as now designed will be equal to, if not a little better, than any previous designs.

A. S. Nicholson.

ASN/PO

M. WWII — T&R. CON.: Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

November 22, 1940.

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

Re: Attached.

We must accept all this as facts nevertheless
I am unable to understand it.

My only explanation would be good salesmanship
on the part of the B.C. Manufacturers and the reverse with the
Easterners.

I am quite sure I could buy shooks in Eastern
Canada at a lower delivered cost in U.K. than from B.C., but
I doubt if the Easterners can produce an equal volume, or any-
where near it.

Our friends in Brookfield reported receiving an
order subject to a sample shipment and they told me on Monday
they were having difficulty in getting space for the sample
shipment.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

November 22nd, 1940.

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

Re: George E. MacCubbin

This party read to me a memorandum from his New York office saying that lumber had been moving from the Western United States through a Canadian port and later through the Port of Newark to the U.K.

The memorandum further said that their information was that there would be a considerable additional quantity moving during the winter months.

This is all the information he had and he was, of course, following up the business. He promised to get further information from his New York office tomorrow and write us. He is going to New York tonight.

A.S.N.

ASN/PO

DEPARTMENT OF MUNITIONS AND SUPPLY

November 21st, 1940.

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

Re: Attached.

These were hangar windows. They are like a hot bed sash. They were not made according to detail. The horizontal bars were not mortised into the head or sill and it is quite evident they did not stand up.

I saw these at Jarvis the day that I made the trip around before I actually started with the Control.

None that we bought failed and none that were manufactured by my firm failed because they were made according to specification.

I do not think there is anything that we need to do about this unless something further happens except to remember it. The Contractors are fixing them up at their own expense.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

M. & S. 13-50M.

Delivered to:.....Mr. H. R. MacMillan.....

Room:.....2227.....

From:.....Mr. A. S. Nicholson.....

Room:.....

Remarks:.....

nt.
November 15th, 1940

herewith file 11-L-40.

We are keeping copy of this and will
pass the information along to parties who are buying the Birch
logs for England.

Is it the Department's system to open a
special purchase file for a letter of this nature?

A. S. NICHOLSON

Ottawa, Ont.
November 15th, 1940

Mr. C. E. Morshead,
Room 135

Mr. A. S. Nicholson
Room 2231

I am returning herewith file 11-L-40.

We are keeping copy of this and will
pass the information along to parties who are buying the Birch
logs for England.

Is it the Department's system to open a
special purchase file for a letter of this nature?

A. S. NICHOLSON

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

November 15th, 1940.

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

RE:

Wright of the Canada Lumberman informs me that when he was here in Ottawa last week he called on the British Munitions Supply Board and was informed by them that it was their opinion shell boxes in the future would be made of either corrugated paper or steel.

There was quite a sizeable shipment of steel shelves came into this building a few days ago. Stewart saw them in the hall and reported to me later, but I do not know where they were used.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

November 13th, 1940.

TO: H. R. MacMillan.
Loren L. Brown.

FROM: A. S. Nicholson.

RE: ALLIED WAR SUPPLIES CORPORATION.

Mr. McCall was in this morning. He said he thinks everybody is quite satisfied with the service we are giving them. I think they really should be. It is wonderful the way the shipments are coming forward, especially the lumber shipments from the Coast to Winnipeg.

McCall says the Pickering job is a shell filling plant under the Defence Industries Limited and that we will be expected to buy the material the same as all other Defence Industries Limited contracts.

We are definitely not being asked to buy the lumber for the two companies that Drysdale is handling. I think you wrote a letter to Mr. Henry regarding this.

It appears that Anglin-Norcross are building for the Electric Steel Limited and are buying their lumber from J. & W. Duncan, and that they are having plenty of trouble getting it.

Stairs was in Montreal yesterday and they complained to him, and in a measure, put the blame on the Timber Control. Stairs thought we were handling it. Anyway we got it straightened out for him.

Conditions have, to some extent, reached a point across Canada where the Timber Control are really about the only organization that can get, and give, service on lumber shipments.

This is a feature that we did not think of - at least I did not, and when you consider the volume that we have moved, and are moving, the authority we have, or that the mills think we have, the private shipper really is in a tough spot. This is a feature that I believe we should think about.

I think there is still too much bootleg buying going on. My guess is that the worst spot is Toronto. Both the Airforce and the Militia, I believe, are buying quite a bit of lumber.

I had breakfast with Brunton of the Brunton Lumber Company and I was surprised at the amount of orders he was getting from the Airforce in Toronto, and from Wilford.

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The feeling certainly exists in Toronto that if they can get an order direct from the airforce or from the Militia it is real picking, but from the Timber Control it is not so good.

Wilford had an order for \$558.00 for the Airforce yesterday and he wanted me to let him buy it. I refused.

The same condition prevails across Canada but perhaps to a lesser extent, and I wonder if we should tighten up on it.

A.S.N.

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M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY
OTTAWA, CANADA.

November 11, 1940.

TO: Mr. H.R. MacMillan,

FROM: A.S. Nicholson

The following are some brief notations that will, I believe, keep you conversant with at least a part of what is going on here.

REGARDING PRICES: Edmonton is asking for a \$2.00 increase; Winnipeg is asking for a \$1.00 increase. The eastern spruce firms, from whom we have been buying during the last few days, have been rather difficult, and, on two or three difficult items, we have been compelled to make increases.

All this means that we are going to have quite a struggle to keep prices under control, but I believe a determined effort will accomplish it. If we have any fair-sized orders to place for A.W.S.C., in the next few days, I am going to put fair prices on them, send them forward to the larger mills, and see what happens. I will, of course, first make sure that they have the material.

RE KING: I wrote King as we discussed; have a nice letter back from him. He is quite well satisfied and Ronnie and Fiske are there today cleaning up everything.

RE VALLEYFIELD: Callaghan is still at Valleyfield cleaning up the mess with the Cross Lumber Company. I have had two conversations with McCall and have authorized part payment to Cross, Seguin and Lamoureux and Kelly. McCall will see that sufficient is held back for protection.

I happened to meet the Honourable R.B. Hanson in the hotel yesterday. He asked me how we were getting along with King. I told him that King "was finishing today". This led on to a conversation in which he said that as far as he was concerned the Timber Control had done a wonderful job and that you and others had made quite a sacrifice. Then he proceeded to take a "crack" at the Government, saying that the Government should protect people who gave their time in the war effort instead of that he said he could warn us that we are going to be attacked. He did not volunteer any further particulars, and I did not ask him, excepting to pass a remark that anything they said would not worry us.

STAFF: Stewart has been ill for four or five days - confidentially he had a slight heart attack one night last week. I spent most of the night with him. Taking everything into consideration I think we had better let him finish as soon as possible.

Lickley left on Friday.

There is quite a lot taking place between Chester's office and ours. We had our meeting last Wednesday with Hughes, Colonel Sherman, Mr. Walker, Mr. Hilborn, Len Andrews and myself. They finally agreed to everything

DEPARTMENT OF MUNITIONS AND SUPPLY

Mr. H.R. MacMillan

November 11, 1940.

Page #2

FROM: A.S. Nicholson

as regards lumber, but we cannot get rid of the steel rod through the table top or through the benches. I am at the moment waiting for the new drawings and specifications. Loren has discussed it with Mr. Malkin, and I think we can arrange to buy the whole lot this week. While the saving will be substantial, it will be a little disappointing because we cannot get the steel rods eliminated.

Mr. Chester has some steel tool chests. He is keeping one for you for a souvenir. This nonsense has been done away with. The specifications have been changed to wood. I went over the revision with Walker this morning.

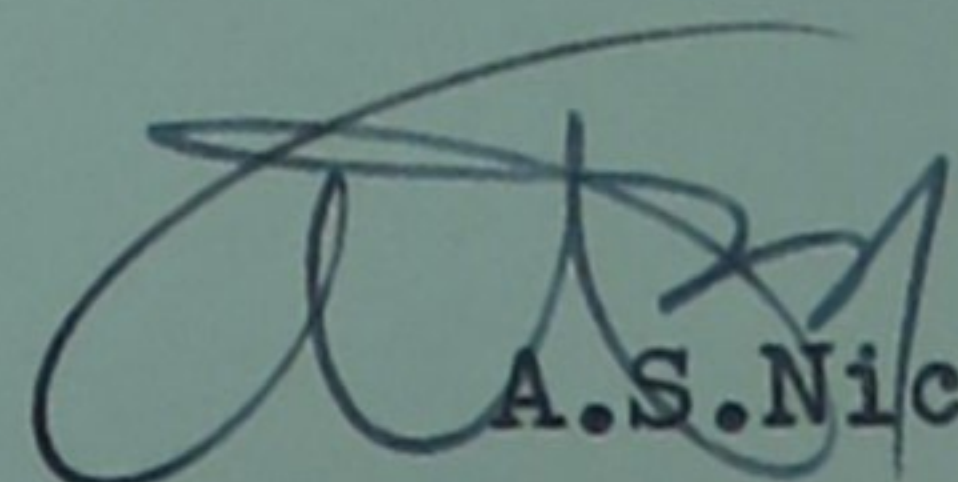
YARMOUTH: At Yarmouth we have arranged with Murphy and the Tomlinson Construction Company to change from linoleum or masonite to hardwood flooring at a saving of 45¢ per square yard, approximately \$2,700 on the job.

The orders continue to come in from the A.W.S.C. at about the same rate as usual, but I doubt if we are getting the millwork from the Canadian Car Munitions job.

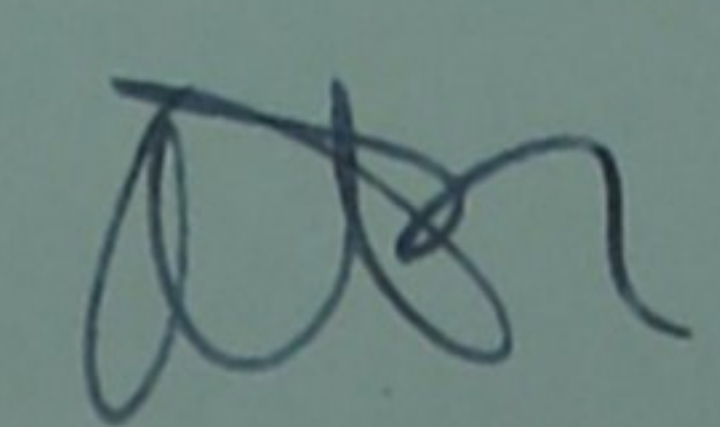
This morning we had a call from Kneelands, giving us an order for tables. About an hour later we had a call from Cassidys, saying they had the tables made! I asked how they came to have them made. They said they made them on an order from the Canadian Car Munitions. I asked when they got the order from the Canadian Car Munitions. They said about a month ago. I happened to be talking to Mr. McCall, so I took the opportunity of telling him this. I told him we would do nothing until the order arrived. He said he was leaving it entirely with us.

Temple Dobell is arriving at Halifax on Friday or Saturday next, November 15th or 16th. Therefore, it is just possible I may be in Halifax when you return. I want to spend a day with him as soon as he arrives.

A SN DD


A.S. Nicholson.

P.S. Mrs. N. was here Saturday and I drove her to Kingston Sunday with your car to meet Jean.



M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

^(A)
DEPARTMENT OF MUNITIONS AND ^(S)SUPPLY

November 8th, 1940.

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

RE: Attached.

I was in Mr. Chester's office yesterday.
He has a very interesting souvenir there for
you.

It is one of these steel tool boxes and is
made by the Pedlar people of Oshawa.

I understood Hughes to say that about 1500
had been ordered and that Mr. Chester had stopped it, but
Hughes did not know how many had been made.

Be sure to see this box. It is, in my opinion,
about the most impractical article I have seen in connection
with the Army purchases. No real carpenter would lug it
around. It is a two man job.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY
OTTAWA, ONT.

November 6th, 1940

TO: ✓ Mr. H. R. MacMillan
Mr. L. L. Brown

Mr. R. H. Robinson
Mr. K. M. Brown

FROM: Mr. A. S. Nicholson

RE:

W. E. Golding just telephoned me that it would be unnecessary for us to make any arrangements for Civil Service help for Fiske, because he had arranged with Fiske today to give us the office and all the stenographic help we want at \$5.00 per week, and he would include same in his expenses.

Golding mentioned that Fiske had told him today that he had received no salary whatever to date and that he was borrowing money with which to carry on. Fiske did not mention this to me when he was here Monday and Tuesday, but said he had mentioned it to K.M.B.

I know we are all doing our best, but it is a very unsatisfactory situation. Fiske has given us good service and he certainly should get his salary.

Personally I am disgusted with the whole business of salaries and expenses, and I do not think we should stand for it any longer.

As far as I am personally concerned I do not care but I do detest hiring people who have not the money to carry on with and then not being paid. We cannot get the best out of people with this system.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY
OTTAWA. ONT.

TO: Mr. H. R. MacMillan

NOVEMBER 5th, 1940

FROM: Mr. A. S. Nicholson

RE:

Malcolm McNicol intends leaving tonight or tomorrow. He is just cleaning up a few odds and ends for me today.

He is going to Toronto and Thorold, then on to Winnipeg.

If he does not finish the few odds and ends today he will remain tomorrow.

Late today or tonight we are moving the offices as suggested to you sometime ago.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

DEPARTMENT OF MUNITIONS AND SUPPLY
OTTAWA, ONT.

NOVEMBER 4th, 1940

TO: Mr. H. R. MacMillan

FROM: Mr. A. S. Nicholson

RE:

Mr. Chester called me and said it had been reported to him that the specification on Tool Chests had to be changed to steel because White Pine and Red Pine as originally specified, were not.

He wanted to know if this was a fact. I said it was not and that White Pine and Red Pine were readily available in the quantities and grades required for Tool Chests. He said he just wanted to get the facts.

The Table and Forms Folding proposition will, I believe, come to a head Wednesday morning. Hillborn will be here with two samples, made to the revised specification in the last detail. Mr. Hughes, Chester's assistant, Mr. Walker (I am not sure of his position) and Col. Schurman will all be here for the meeting with us Wednesday morning.

Hillborn will not have the sample of "Fixed Table and Seat" but will have a drawing.

There are three orders for these tables waiting to be placed - one for 3,000, which is held up awaiting the revised specification; another for 5,000, which is also held up, and a new request for 10,000, and they need them very badly.

Would it be possible to get authority for us to figure out with two or three good manufacturers, absolutely the rock bottom price and then divide the order up with those who have been producing them satisfactorily in proportion to their capacity and in this way get them quick and right.

If they send out new requests for tender, there will be a delay of probably a week or two.

A.S.N.

M. WWII — T&R. CON. : Office Memos, A.S. Nicholson.

DEPARTMENT OF MUNITIONS AND SUPPLY

DEPARTMENT OF MUNITIONS AND SUPPLY

November 1st, 1940

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

RE:

W. F. L. is planning on getting away a week from today.

He says they have the invoices all through, and that everything will be in shape for Rook to take over.

I think this is O.K.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

DEPARTMENT OF MUNITIONS AND SUPPLY

November 1st, 1940

TO: H. R. MacMillan.

FROM: A. S. Nicholson.

RE:

I have no idea of what this fellow wants.

He handles the Pitprop Export Company at
Newcastle. I am not sure I have this name right.

Remember, he is the chap I told you about.

He was the most definite total loss I ever came in contact
with in my own business. Harrison however told me that he
was making good.

Perhaps we should wire him that we will see
him Monday.

I do not want to see him after you are gone.

I would not take the responsibility of a deal with him regard-
less of how well he is making it go.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

M. & S. 44

DEPARTMENT OF MUNITIONS AND SUPPLY
Inter-Office Memorandum

Date October 24th, 1940

To Mr. H. R. MacMillan

Room No. 2227

Subject: AUTOMOBILE CRATES

After your conversation with Mr. Lockwood this morning I discussed it again with Capt. James and Mr. Berry. James does not want to do it at all and Berry seems to have a different attitude this morning and said he was going to try to find some way around it.

I left it with them on this basis.

A.S.N.

From.....

Room No.....

Please sign name in full—do not use initials only

not accept anything lower from anyone, and we must

REGARDING PRICES: In Quebec and the Maritimes we must continue to resist higher prices. Prices in these territories have been gradually creeping up until they are just a little out of line with what we are paying in other parts of the Country. This fact makes it necessary to resist from day to day further increases.

In Ontario precisely the same condition exists and must be handled the same way with the one exception of White Pine. In all fairness we should now fix our White Pine prices on the White Pine Bureau July list - not the June list. This makes an increase of \$2.00 on White Pine.

M. WWII — T&R. CON. : Office Memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND

D. 23

October 23rd, 1940

MEMORANDUM TO:

M. McNicol	W. J. Stewart	E. C. Manning
H. M. Claridge	F. V. Wilson	R. S. Plant
W. F. Lickley	R. H. Robinson	H. H. Ross
S. F. Rook	G. G. Goodall	D. D. Rosenberry
J. Thorpe	T. H. King	

We are having a general meeting of Lumber Manufacturers here at Ottawa on November 2nd.

Between now and the meeting date we want to finish and adjust every possible transaction that we can finish or that needs adjusting. In other words, we want our office in the best possible shape by the end of the month, because during November some of us should be returning to our own business.

I want to put particular stress on the Inspection Reports and Adjustments - get them into the best possible shape.

I still believe we are too easy on shippers of off-grade stock. We cannot afford to be as lenient as we would be in our own business. It just will not do when we are dealing for the Government.

Our grades are as low as we dare go, and we must not accept anything lower from anyone.

REGARDING PRICES: In Quebec and the Maritimes we must continue to resist higher prices. Prices in these territories have been gradually creeping up until they are just a little out of line with what we are paying in other parts of the Country. This fact makes it necessary to resist from day to day further increases.

In Ontario precisely the same condition exists and must be handled the same way with the one exception of White Pine. In all fairness we should now fix our White Pine prices on the White Pine Bureau July list - not the June list. This makes an increase of \$2.00 on White Pine.

M. WWII — T&R. CON. : Office Memos, A.S. Nicholson.

FOLDER No.
99-18

-2-

In Manitoba, Saskatchewan and Alberta we are still buying at \$2.00 off list 14. We will continue to do so until we are satisfied that a change upward is justified. Up to date there has not been any real pressure for a change.

In British Columbia we are still buying at list 40-2. We will, for the time being, resist any change from this basis. The facts are this list, when agreed upon, was slightly above the market, and, while we may agree that it is slightly below the market today, it is only fair that it should be continued until there is more justification for an increase than there is at the moment.

To sum up, the whole situation, as I see it, is:

- (1) Get all our work up to date and keep it there.
- (2) Continue to control the prices on both lumber and millwork on a fair basis - if anything a little on the low side - firmly believing that this policy is in the best interests of everyone - including the industry itself.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

DEPARTMENT OF MUNITIONS AND SUPPLY

October 22, 1940

TO: H. R. MacMillan ✓
Loren L. Brown
FROM: A. S. Nicholson

RE: Motor Crates.

local 3924
Capt. James telephoned me today. He informs me that Mr. Berry, Room 65, of the British Section, has issued orders that all shipment of motor units from this date until spring are to be shipped in closed boxes.

The explanation is that the snow blows in while in transit and the Steamship Companies claim that this snow will melt when they are in the hold of the ship and may cause trouble.

James says that their section, on the advice of the British, has the same change under consideration. He called to ask our advice regarding it and what effect it would have on the dry lumber situation.

James says that these open crates have actually been saving them from \$13.50 to \$18.00 per unit. I told him

- (1) The dry lumber situation was bad - that we needed all the dry lumber there was available, and
- (2) I said that it was entirely unnecessary and that I thought I would like to have a contract to sweep the snow off these crates for about a dollar a piece.

Unless there is some other reason - and he said there was not - this, to my mind, is absurd.

A. S. N.

ASN/PO

M. WWII — T&R. CON. : Office Memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.
October 19th, 1940

Mr. M. McNicol,

Mr. A. S. Nicholson

Mr. Kneeland of Defence Industries, Montreal, called me this morning. He wanted me to go to Montreal Tuesday to discuss with Mr. Clark and their engineers, their lumber requirements for the Winnipeg Project.

What they are particularly anxious to get lined up is the proper species of grades available to use on that job, right through from start to finish.

This is the result of my conversation with them yesterday. I am pleased with their reaction. It is therefore, very important that we put them right and get them off to a right start. In doing so, therefore, we must keep in mind 2,000,000' of Coast Cedar Shiplap and Boards that we have dry and available.

They will want comparative prices - not for actual quotations, but for comparison.

I have arranged for you to be at their office 625 Dorchester St., Montreal, Tuesday morning. See Mr. Kneeland first and then Mr. Clark, and get the whole thing lined up.

We better discuss it together before you leave.

A.S.N.

COPY
H.R.M.
L.L.B.

M. WWII — T&R. CON. : Office Memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

DEPARTMENT OF MUNITIONS AND SUPPLY

October 17th, 1940

October 18th, 1940

RE: Allied War Supplies Corporation.

MEMO FOR ALL:

RE ALLIED WAR SUPPLIES CORPORATION:

We have made a change in the handling of these orders.

Geo. Goodall is now looking after all these orders, together with the general files and all orders are now in his office. We are getting a cabinet for this A.W.S.C. business.

The only exception to this at the moment is W.F.L. has in his cabinet the millwork orders, but these will be moved to Geo. Goodall's office as soon as we get the new cabinet.

The general routing will be all new orders and general correspondence will come to my office and will be immediately passed on to G.G.G. for him to record and will then immediately be given to the party responsible for placing the order.

G.G.G. will have entire charge of the servicing of these orders and we must get all our information from him, and PLEASE have no one else handle or interfere with these orders.

The whole thing is to keep the A.W.S.C. business in G.G.G.'s office.

.A.S.N.

ASH/PO

M. WWII — T&R. CON. : Office Memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

DEPARTMENT OF MUNITIONS AND SUPPLY

October 17th, 1940

TO: H. R. MacMillan

FROM: A. S. Nicholson.

RE: Allied War Supplies Corporation.

Quite frequently the requirements of the Defence Industries Limited and probably some of the other Allied Companies give us orders or requisitions for material, particularly special Millwork, such as Trays and probably later on, Boxes, where the very nature of the inquiry makes it necessary for either them or us to secure competitive prices, or, virtually, tenders from reliable firms who are accustomed to making this particular article.

Lickley's firm and Rook's firm, and occasionally, my own firm, will want to tender on these articles. This is a 'ticklish' matter and puts the three of us in an embarrassing position, and also in a position that may not be satisfactory to other firms tendering.

My suggestion is that all inquiries on which my firm is not tendering that I handle the tenders and not disclose them to anyone but yourself and Loren, and on inquiries where my firm wishes to tender either you or Loren handle them in the same way.

I will, as far as possible, get the Purchasing Agents of the different Allied Companies to send out these inquiries themselves and get all the quotations and send them to us.

I wish you would send around a memorandum regarding this so that there will be no misunderstanding or feeling about it.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office Memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

D. 23

ARM

30.

October 7th, 1940.

POINTS TO BE COVERED IN GENERAL LETTER GOING OUT TODAY.

1. All millwork must be stamped.
2. Insist upon declaration in every car.
3. Emphasize that there is still stock being shipped below our general specifications.
4. Inspectors are not authorized to make adjustments on grade or measurement without written authority from the Chief Inspector at Ottawa.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

D. 23

M. & S. 44

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

To: *H.R.M.*Date: *Oct 9/40*

Room No.

Subject: —

*There is a keek on our
J. C. A. expenses.*

*I suggest you give M. M. a
memo of instruction.*

*We could not let him go by
train. Would take too long.*

From: *[Signature]*

Room No.

Please sign name in full—do not use initials only

*H.R.M.
I have no
to do this
I also would
as soon as we
Macenas now*

M. WWII — T&R. CON. : Office memos, A. S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter Off

D. 23

#72

The following is copy of wire in its entirety, received
11.30 a.m., October 7, 1940

DEBERT CAMP N S OCT 7

A S NICHOLSON
ASST TIMBER CONTROLLER
WAR SUPPLY BLDG
OTTAWA ONE

BOTH DEFECTIVE CARS EXAMINED YESTERDAY CAME FROM LA PERELLE

C W MCCABE

H.R.M. ✓
A.S.N.
R.H.R.
W.J.S.

MB.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.

99-18

DEPARTMENT OF MUNITIONS AND SUPPLY
Inter-Office Memorandum

D. 23

#68

The following is copy of wire in its entirety, received
9.30 a.m., October 7, 1940. NL

VANCOUVER B C OCT 5

TIMBER CONTROLLER
WELLINGTON ST
OTTAWA ONT

WE REQUIRE 500,000' LUMBER AND 220,000 SHINGLES FOR UCLUELET
AIR BASE CONTRACT 12175.

AUTHORITY REQUESTED TO PURCHASE THIS MATERIAL FROM BLOEDEL
STEWART AND WELCH PORT ALBERN

COAST CONSTRUCTION CO LTD.

H.R.M. ✓
L.L.B.
A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

D. 23

The following is copy of wire in its entirety, received
9.45 a.m., October 7, 1940 DL

MEGANTIC QUE OCT 5

W J STEWART
CAR TIMBER CONTROL
DEPT MUNITIONS AND SUPPLY
385 WELLINGTON ST
OTTAWA

INSPECTED SHERBROOKE AND MEGANTIC WORK WELL ADVANCED HERE.

HAVE CLAIM AGAINST NOEL AT SHERBROOKE ON RECENT DELIVERIES

NOEL AWAY WILL ADJUST WITH HIM BY PHONE

RYAN COVERED ST HYACINTHE

GOING FARNHAM TODAY.

AM RETURNING QUEBEC

TRIED TO GET YOU BY PHONE

J H FUGERE

H.R.M.
W.J.S.
A.S.N.

MB.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY
Inter-Office Memorandum

#54

The following is copy of wire in its entirety, received
10.15 a.m., October 5, 1940. NL

MONCTON N B OCT 4

A S NICHOLSON
ASST TIMBER CONTROLLER
OTTAWA ONT

63

AND SEEMS TO BE GOING ALONG SMOOTHLY

I HAVE THE REVISED LIST FROM HALIFAX FOR DEVILS BATTERY AND
HAVE BOUGHT GOOD PORTION

KINDLY WIRE YOUR AUTHORITY TO BUY ACCORDINGLY
LOOKING FORWARD SEEING YOU SATURDAY AFTERNOON

THOS H KING

H.R.M.
A.S.N. (INS.)
R.H.R.

MB.

H.R.M.
yes.

But for

small quantity
must not and do
not buy without our
approval

do not
give ok

without
proper authority.
if mthi

Thos

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

M & S 23

LLB:DC

DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, October 4, 1940.

TO:

Mr. H. R. MacMillan
Mr. A. S. Nicholson

FROM:

Loren L. Brown.

RE: Spruce Poles - De Salaberry,
500 pcs., 30' long, 6" top.

I believe these can be bought for 12¢ per lin. foot., f.o.b. cars near Pembroke - freight rate to De Salaberry about 14¢ per 100 lbs., weight 25 lbs. per foot; therefore, freight 3½¢ per lin. foot. Total cost delivered De Salaberry about 15¢.

Newlands of the C.I.L. wanted us to place with Hubert at 20¢. He now tells A.S.N. he is willing to accept 17¢.

L.L.B. 20
Loren L. Brown.

H.R.M.
Kneeland purchased
agent D.I.T. the chop R.H.R.
wednesday evening.
I bought the four
Hubert at 17¢ per foot.
four. He refused to
at 16. They had been paying
difference \$4.50 in this order.
Discovered next day.
before placing. Did not
know about Pembroke
and do not believe
then would have been
time. Poles should
always be bought
delivered at
as

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

99-18
FOLDER No.

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

To H. R. MacMillan & A. L. L. Brown.Date October 4, 1940.

Room No.

Subject:—.....

Lickley and I have gone over the Defence Industries
Limited orders together and have decided to handle all that they
have sent us to date.

Some of them are for small quantities of millwork and
tanks, and special knife boxes which I considered returning to
them but Lickley is quite agreeable to handling them all

From A. S. Nicholson.

Room No.

Please sign name in full—do not use initials only

Fiske is at Sussex today and will be at Edmunston
tomorrow and then to St. John for the week-end.

WJS/MC

W.J. Stewart.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

TO: Mr. A.S. Nicholson

October 3, 1940.

FROM: Mr. W.J. Stewart

RE:

I will be making some calls with Mr. Hamilton tomorrow. We will see Charlie Lawson at the Alliance Lumber Company with reference to the material which was shipped to Port Albert.

We will also be at Mount Hope, Dunnville, St. Catharines, Niagara-on-the-Lake and possibly Newmarket.

Callaghan is at Kingston today and will be going over to Brockville and Cornwall and spending the week-end in Ottawa.

Fugere is gone to Megantic today and will be coming along to Sherbrooke, Farnham and St. Hyacinthe where he will meet Mr. Ryan who is taking an inspection of some stock shipped by Laferte.

Fiske is at Sussex today and will be at Edmunston tomorrow and then to St. John for the week-end.

WJS/MC

W.J. Stewart.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

October 1st, 1940.

TO: H. R. MacMillan. ✓
Loren L. Brown.

FROM: A. S. Nicholson.

RE:

Regarding the open crates for motor units, Capt. James, who was handling this matter with H. C. Hodgson, telephoned today to say that the British Government were buying an additional 23,000 units.

The order has not yet been placed but he thought it would be divided 50-50 between Ford and General Motors.

He said that the open crates were proving entirely satisfactory and this would mean 23,000 additional open crates for which they would require lumber and which, he added, would mean an additional saving of lumber and money.

A . S. Nicholson.

ASN/PO

M. WWII — T&R. CON. : Office memos, A. S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

TO: Mr. H.R. MacMillan

September 28, 1940.

FROM: Mr. A.S. Nicholson

RE: ALLIED WAR SUPPLIES INDUSTRIES

Please refer to our memorandum of September 25th.

In the above mentioned memorandum we have omitted to make it clear that our undertaking to buy for this Corporation has really no connection with the buying that we have been doing for the Air Training Project and the Military Training Centres.

This is something new and we want to treat it as such and the point I want to emphasize is that in buying for this Corporation and the Subsidiaries we must buy on the regular terms of 2% 30 days.

The invoices will all go direct to the different subsidiary corporations and will be paid when due.

Please be careful to make this clear on each and every purchase for either lumber or millwork.

A.S. Nicholson
Assistant Timber Controller.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

TO: Mr. H.R. MacMillan
Mr. L.L. Brown

September 27, 1940.

FROM: Mr. A.S. Nicholson

RE: Debert, N.S.

Here is the situation.

We have bought approximately 18 million. We have delivered 14 million, two million of which is on hand. The balance, four million, will be arriving at the rate of about 5 to 7 hundred thousand feet per day.

Before R.H.R. went to Debert, we were told we would have an overage.

The situation there briefly is as follows:

Two hundred buildings built.
One hundred ninety to build.
R.H.R. estimates that it will take from four to six million feet more to complete the camp.
This left us in a position whereby they would be shut down entirely waiting for lumber within the next two weeks unless substantial additional quantities were ordered, and under present conditions, if we ever let the shipments stop, it will take at least two or three weeks to get them under way again.

This looks so serious that together we made an appointment and had an interview with Colonel Chambers today. He admitted that many additional buildings had been added and that the camp had been increased from 12 to 14 thousand men.

He admitted freely that this was an alarming situation that he was not aware of, and he thanked us for placing the situation before him.

He verbally instructed us to keep the shipments going as fast as possible and said he would contact General Trotter at Halifax immediately and get instructions forward to us in a few days for the additional lumber required.

ASN/MC

A.S. Nicholson.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

September 25, 1940.

TO: Mr. H.R. MacMillan

FROM: Mr. A.S. Nicholson

RE: Allied War Supplies Corporation

For your information, attached hereto is a copy of letter from Mr. A.D. McCall of the Allied War Supplies Corporation, which is a 100% Government corporation. Also a copy of memorandum showing the procedure we, as buyers, are to follow.

This makes the Timber Control the official lumber and millwork buyers for all the concerns carrying on contracts across Canada under the Allied War Supplies Corporation. Mr. McCall's letter gives the names and addresses of all these concerns.

We are the buyers of lumber and millwork only on the cost plus contracts where the cost is a direct charge against the Government. On other contracts we work only in an advisory capacity, and will give them any assistance they ask for.

The requisitions will, generally speaking, come to you through us according to the memorandum of procedure.

The requirements will not be as simple as the requirements for the National Building Program and we will have to be extremely careful in dealing with each and every inquiry in the most intelligent way, also seeking the required information when we are not sure just what is wanted.

A.S. Nicholson,
Asst. Timber Controller.

ASN/PO
ENCL.

Office of the President
ALLIED WAR SUPPLIES CORPORATION

420 LaGauchetiere St. W.,
Montreal, Quebec,
Sept. 20th, 1940.

G.K. Sheils, Esq., Deputy Minister,
Dept. Munitions & Supply,
Ottawa.

For H.R. MacMillan, Esq., Timber Controller.

Dear Sir:

RE: TIMBER PURCHASES

The attached letter and instructions on procedure have today been mailed to the following contractors who are carrying out projects for this Corporation on the basis of the actual cost thereof, plus in some cases a fee, being a direct charge to the Government:

Defence Industries Ltd.,
P.O. Box 10, Montreal.

Canadian Car Munitions Ltd.,
Medical Arts Bldg., Montreal.

Canada Wire & Cable Co. Ltd.,
P.O. Box 300, Place d'Armes, Montreal.

Nichols Chemical Co. Ltd.,
1111 Beaver Hall Hill, Montreal.

Electric Steels Ltd.,
Room 1806 Aldred Bldg., Montreal.

Consolidated Mining & Smelting Co. of Canada, Ltd.,
Trail, B.C.

Alberta Nitrogen Co. Ltd.,
1230 Tenth Ave. W., Calgary.

Chemical Construction Corporation,
P.O. Box 240, Niagara Falls, Ont.,

Shawinigan Chemicals Ltd.,
Shawinigan Falls, Que.

Electric Reduction Co. Ltd.,
Buckingham, Que.

This letter which we have sent out and the accompanying instructions, are as arranged at the meeting in Ottawa on Sept. 18th, between Mr. Loren Brown, Mr. A.S. Nicholson and Mr. C.H. Gordon.

Yours very truly,

(signed) A.D. McCall.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

TIMBER CONTROL

September 20th, 1940.

Procedure to be followed by contractors or sub-contractors of Allied War Supplies Corporation for purchase of lumber, timber, millwork, shingles, railroad ties, poles and similar items of wood where such purchases are made on the basis of the actual cost of the material being a direct charge to the Government.

The Consumer, for whose account the purchase is to be made, is to forward to the Timber Controller, Dept. Munitions & Supply, Ottawa, 2 copies of his detailed enquiries for the above timber products, such enquiries to be as much as possible in the form of a final purchase order with the supplier and the price left blank. All other details as to quantity, quality, times of delivery, restrictions as to method of delivery, etc., are to be set out, and the requisition used is to bear a number which can be used for reference purposes.

The Timber Controller will issue to the supplier, or suppliers chosen by him, Shipping Instructions which sets forth clearly all details of the order, including price, specification and delivery date. Shipment by the supplier will be made on receipt of these Shipping Instructions from the Timber Controller. The Timber Controller will send a copy of Shipping Instructions to the Consumer by mail at the time Shipping Instructions are issued. The Consumer will then forward to the supplier direct a form, marking it clearly as a confirmation of the Timber Controller's Shipping Instructions, and giving instructions as to invoicing. Invoicing and payment is to be made directly between the Consumer and the supplier in the same manner as if the Consumer had dealt directly with the supplier in effecting the purchase.

The Timber Controller will look after delivery of the materials to the Consumer and the Consumer will not be required to contact the supplier direct for this purpose. In case of extreme urgency, this direct contact may be made, but the Timber Controller or his representative, should be kept informed of such special cases.

The Timber Controller will issue instructions as regards intricate millwork enquiries, but it is the intention that millwork will be purchased through the Timber Controller in the same manner as lumber, as a general rule.

M. WWII — T&R. CON. : Office memos, A. S. Nicholson.

99-18
FOLDER No.

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DEPARTMENT OF MUNITIONS AND SUPPLY

September 25, 1940.

TO: Mr. H. R. MacMillan

FROM: Mr. A. S. Nicholson

RE: Allied War Supplies Corporation

For your information, attached hereto is a copy of letter from Mr. A.D. McCall of the Allied War Supplies Corporation, which is a 100% Government corporation. Also a copy of memorandum showing the procedure we, as buyers, are to follow.

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A.S. Nicholson,
Asst. Timber Controller.

ASN/PO
ENCL.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

Office of the President
ALLIED WAR SUPPLIES CORPORATION

420 Lagauchetiers St. W.,
Montreal, Quebec,
Sept. 20th, 1940.

G. K. Sheils, Esq., Deputy Minister,
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For H.R. MacMillan, Esq., Timber Controller.

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Yours very truly,

(signed) A. D. McCall.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

Copy for Mr. H.R. MacMillan

TIMBER CONTROL

September 20th, 1940.

Procedure to be followed by contractors or sub-contractors of Allied War Supplies Corporation for purchase of lumber, timber, millwork, shingles, railroad ties, poles and similar items of wood where such purchases are made on the basis of the actual cost of the material being a direct charge to the Government.

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M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.

99-18

for Mr. H.R. MacMillan

C.D. 23

DEPARTMENT OF MUNITIONS AND SUPPLY

Moncton, N.B.
September 21, 1940.
Our Letter No. 20.

TO: A. S. Nicholson,

FROM: Thomas H. King.

RE: Your Memorandum No. 44.

We have checked the lists you sent us and they all correspond with those listed in your Memorandum No. 44, except with the Saint John East End Grounds, and we note that you are holding this.

In connection with the balance of your letter, we will buy this as quickly as possible, and get it on the job as soon as we can.

In connection with your last paragraph we will clean this up the neatest possible way, and with the new lists coming out we are more fitted to keep them straight now. It is certainly one awful job to keep these straight, because you are buying one list and then someone phones from another job and you satisfy him, and pick it up again and so on. However, we are making every effort to handle these things in a fitting manner. We are starting in right today to start some of this stock rolling.

Yours truly,

T. H. King".

THOMAS H. KING.

THK/AM.

P.S. To keep records clear please note that Sussex-fifteen ordinance buildings F.E. 6234 for our office records sake this will be 6234-2, and for the Sussex Drill Halls large F.E. 6234 will be F.E. 5234-3. All letters coming from this office will refer to them in this way, and each job will be kept absolutely separate in our files.

COPY

M. & S. 23

M. & S. 23

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

HRM
Copy for Mr. H.R. MacMillan

C.D. 23

Memorandum #209
September 25, 1940.

Mr. E. C. Manning

Mr. A.S. Nicholson

Requisitions for Nanaimo

Enclosed please find requisitions for Nanaimo.

These make quite a sizeable order.

If the question of \$2.00 extra for scow loading is going to be charged on all or any part of this, please let us know so that we can have this feature settled before there is anything shipped. Personally, under present conditions, we do not like to see this charge go through at all.

Will you also get in touch with the engineering officers of the district before commencing delivery to ascertain when they want it and what they want first.

There will be an additional requisition and specification covering a 200 bed Hospital. This is not ready yet.

When this is all placed, will we be pretty well in the clear on all our purchases? In other words, assuming that the cancellation of purlins is O.K., can we now consider that we have ordered out all our commitments.

It might occur to you strange that we have to ask you this from here, but we have no records complete and up to date that will enable us to get at it and we may as well admit it.

A.S. Nicholson,
Assistant Timber Controller.

HRM
ENC.
ASN/MC
ENC.

M. & S. 23

M. & S. 23

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

OTTAWA, CANADA.

September 19, 1940.

TO: Mr. H.R. MacMillan, Vancouver, B.C.

FROM: A.S. Nicholson, Ottawa, Canada.

RE: VARIOUS

SEP 21 1940

Things are going along very well. We are really busy. Not that there is so much buying but there are little things developing at many jobs from day to day as they get nearer the finishing point that take attention. Nothing serious.

Ross' purchases will come out about even, with the exception that he may have a surplus of $1\frac{1}{2}$ hangar roof sheathing. Hales has done a good job, and I think he is rather anxious to finish and get on with his own business. This, however, does not need to be dealt with immediately.

Perhaps Thorpe is feeling the same, although we have had no indication of it.

Had a long letter from McCabe giving very good reasons, mainly personal, why he cannot accept our proposition. He will, however, carry on in the meantime. This leaves our Maritime problem unsolved, and King is not improving.

Ronnie and Goodall are spelling each other off. One of them seems to be able to take care of their district.

Wilson is willing to carry on. Heeney went home this morning, and Stark will finish today. McNicol and Claridge are still busy and both are needed. The same applies to Lickley and Rook.

Stark advises that the Toronto Wholesalers' Association will leave Luck with us as long as we need him. He is very valuable. Our system here is getting better every day, but there is quite a lot of room for improvement yet.

Stewart covered Quebec with Fugere and temporarily engaged an inspector, P.J. Ryan. He is an old Sharples employee. I know him. He is checking up on the deliveries, particularly the measurements. He is a pretty hard-boiled old chap and may make trouble, but probably is the right type for this job.

There are quite a few complaints on grades. Nothing serious. Some of them are justifiable. We are going after them hard. They are simply the result of our general specifications being as low as the users will tolerate and a few shippers are going lower. We are not going to be at all lenient on this feature, regardless of who it is.

Generally speaking, our inspectors are functioning well.

There are really no jobs waiting for lumber. They are waiting for nearly everything else. The exception to this is Kingston, where the order was delayed at Vancouver. The four cars will be delivered Saturday and they will get on with the job.

They are not waiting for millwork at any job.

The glass situation was serious a few days ago, but the Halifax shipment has been despatched and all the Maritime manufacturers now have glass. The Ontario and Quebec operators are still working on their own stock. There has been some difficulty in the West, but glass has been brought in from the United States quickly - not in large quantities.

Debert is really well in hand. The lumber is arriving at the rate of an average of 600,000 to 700,000 feet per day. A serious storm delayed outside work for two and one-half days and this, with the increased deliveries of lumber, would, I believe, permit Chambers to go ahead with his proposal of putting on more men. As far as lumber is concerned, I don't believe they could catch up now, unless it was on the odd item, which we could deal with quickly.

We have had not letters of complaint from politicians.

Foster and Traversy arrived at Halifax from Newfoundland last night. They reported buying one million feet in Newfoundland. This is a bit of a surprise. We are loading about one and one-half million feet at Montreal next week. It will all be there. This will pretty well take care of the job. The Atlas Construction Company are broadcasting the fact that the Timber Control are making a good job of this, which really surprises them.

There are no surpluses in Ontario that we need to consider, with the exception of Hill-Clark-Francis Limited, and this is being reduced daily.

The Quebec and Maritime purchases are all cleaned up.

Our dealings with the Coast office seem to be running more smoothly. We could not get $1\frac{1}{4} \times 8$ Alberta shipped a half-car, and Beatty Bros., and the Preston firm on our advice switched to #1 and #2 common Eastern pine. This is too bad because the Coast clear fir is really better. However, 60 days seems to be the best possible shipment we could get and that is just no good in this business.

Mr. Gordon, the assistant chief engineer, of the Allied War Industries, was with us for about five hours the day before yesterday and

Page #3

and drew up the whole proposition for taking over their buying. We approved it and all it needs now is the signature of the Allied War Industries official, Mr. Drysdale, I think. We are not getting hold of this too soon. Just by accident we discovered that they were figuring on buying 15 cars of California redwood for cooling towers at the St. Catherine project. We now have hold of this and will, I believe, get Coast cedar.

Re the boxes: Had a meeting this morning with Colonel Dewar and Colonel Terrault, and they finally agreed to accept my recommendation for the buying of the three Quebec requisitions for boxes. This will reduce the cost of 1,200,000 feet of lumber from about \$83,000.00 to something under \$60,000.00, and they will have just as good a box.

Sawyer-Massey, Hamilton, were making Bren gun boxes. The inspector rejected 70,000 feet out of about 350,000 feet 1" clear face Norway. Sawyer-Massey appealed to us. We sent Callaghan. Callaghan reports that this is the most ridiculous inspection he ever saw. He sent samples. I agree with him. I showed the samples to Colonel Howard, the chief inspector. To some extent he was inclined to support his inspector - said these boxes were going to England and they wanted to show the English how good they could make them. This is just silly. However, he agreed to make a re-inspection at Hamilton at once. The class of lumber they want in clear and clear face Norway for these Bren gun boxes just doesn't exist.

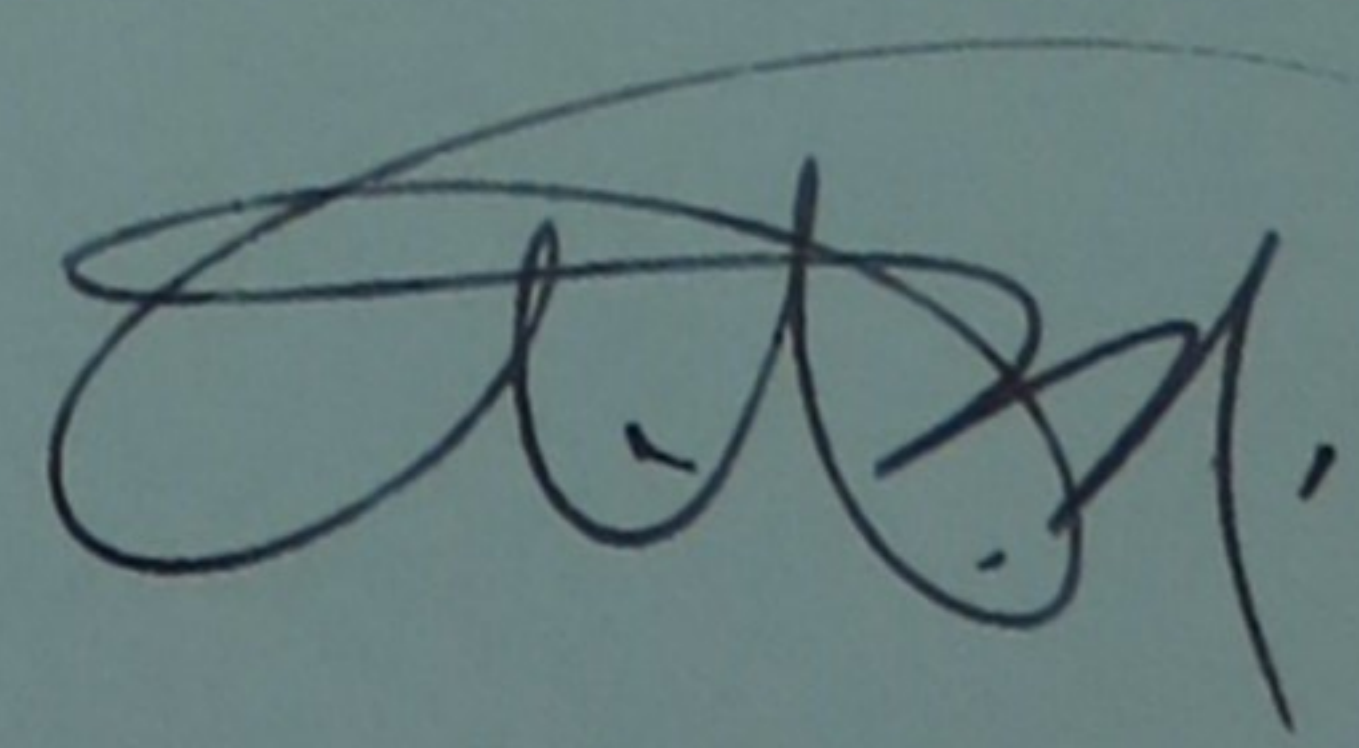
Generally regarding boxes. Coates has been here with me for two or three days and I am creeping up on ~~them~~ ^{them} and getting all the information I can. So far I have come to two conclusions: firstly, that this box business is probably worse than anything we have discovered, and secondly that I don't believe they will ever ask us to buy them. I think we will either have to get in a position to take it over, or grin and bear it.

I am going home on Saturday morning, that is to Burlington, returning Monday morning. McNicol is going with me. Claridge and Rook, Wilson and Lickley will be here.

The boiler in the planing mill of The Pas Lumber Company blew up. This puts them out of action for a week or two. This is going to bother Rosenberry, but he will have to make the best of it by placing orders elsewhere.

Regarding London: I understand from Loren that there was a "full-dress" discussion on this today. Murphy says he won the argument for us, and it will be lumber - not steel.

ASN DD



DEPARTMENT OF MUNITIONS AND SUPPLY

Ottawa, Ont.

September 10th, 1940

TO: Mr. H. R. MacMillan

FROM: Mr. A. S. Nicholson

RE: DUNCAN LETTER

To me this letter is perfectly clear.

It is the mention of the price that threw us off. He mentions this as a method of computing the amount that he is to give to make the gift \$10,000.00.

I would suggest, especially in view of the fact that we misunderstood it, that we acknowledge it whole-heartedly immediately.

I would also suggest that you give this information to the Press at once, stating that a Canadian Lumberman had donated \$10,000.00 worth of lumber to the Timber Control, for use as they see fit, and as a contribution to the Canadian War effort.

This will have a wonderful effect on the lumber industry throughout Canada and make our job easier, that is I do not think there will be so much argument after this is published.

I wish he would let us say who made the donation. If I were handling it I would ask him to let us ^{use his name} There has been several donations and the names have always been published.

Anyway he would certainly appreciate your asking if we might use his name.

I suggest we hold the offer in abeyance until we see how we handle Newfoundland. We may be able to use it on this job.

A.S.N.

DEPARTMENT OF MUNITIONS AND SUPPLY

September 9, 1940.

TO: H. R. MacMillan

FROM: A. S. Nicholson.

RE:

For your information we were unable to get the shiplap fast enough in the vicinity of Vernon and are bringing 310,000 ft. of shiplap from the coast to Vernon.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A. S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

September 4, 1940

TO: H. R. MacMillan,
(copy to Loren L. Brown)
FROM: A. S. Nicholson.

RE:

You will remember the requisition that Morshead sent to us a day or two ago for 100,000 lineal ft. 2 x 4 and 30,000 2 x 8 pine which they had figured out at a price of \$4,422.00.

I passed this on to L.M.S. with suggestions as to how it should be handled. The result is he telephone and finds that it is being used for vehicle blocking for which they could use mostly any grade or any length and they do not need pine. We bought spruce - saved them anywhere from \$400.00 to \$500.00 on this little purchase. We are also giving it to them dressed which is better.

A.S.N.

ASN/PO

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

OTTAWA, ONT.

SEPTEMBER 4th, 1940

TO: Mr. H. R. MacMillan

FROM: Mr. A. S. Nicholson

RE:

Regarding attached wire from Manning.

Note copy of my wire to Ross and Rosenberry.

I suggest that a wire goes to Manning giving him this new setup.

I have not made any further reductions in our general purchases beyond the One Million Feet Dimension and the Four Million Feet Boards. I am not sure that we need to.

I will discuss this with you by telephone tomorrow.

I think perhaps I should have worked out a clear and complete wire for Manning, giving him the whole setup, but I cannot possibly do it and catch the plane.

I am much encouraged with VanDusen's telephone conversation. I believe we got at the root of the trouble and cured it if we can make it stick.

My telephone number at Burlington is 750.

A.S.N.

September 1st, 1940

REPORT ON WESTERN TRIP

H.R.M.
L.L.B.

WINNIPEG - AUGUST 28th, 1940

Rosenberry and Thorpe are doing a good job. The main thoughts they have in mind are:

- 1st -- Buy the lumber at the right price.
- 2nd -- Get it on the job on time.
- 3rd -- Keep the Government inspectors and the contractors satisfied.

Their office system is not very good. The main trouble is, it takes too much work, but in the end their files will be complete and in order.

Attached is a memorandum I made for them which should help.

They are having to a lesser extent, but nevertheless to an important extent, the same experience as we are of lumber coming from unexpected places.

They want more information on our Coast orders, that is who they are placed with and shipping advice.

A luncheon was sponsored by the Western Retailers Association, but the manufacturers and wholesalers were invited.

I told them as best I could what our setup was and what we were doing. I believe we can now count on the support of them all.

Rosenberry mentioned the fact that he was the only representative who was being paid, and he wanted us to know that if we had any tough jobs that the rest of us, on account of our own businesses, and the fact that we were giving our time, did not want to do he would be glad to do them. There is an honest and valuable thought in this.

EDMONTON - AUGUST 29th

Ross is doing a good job. His son is helping him. He is a very capable and level headed chap. Their whole staff is engaged in the Control's business. They have sacrificed their own business practically 100%. We should have them finish as soon as possible, otherwise I fear it will cost them a little too much. These are my own observations - they made no complaint. They are enthusiastic, energetic and glad to be doing the job.

Their main thoughts, however, in connection with the job are identically the same as Rosenberry's and Thorpes, that is to buy the lumber, get it on the job and keep everybody satisfied.

Their system is probably a little better than at Winnipeg. Their records are up to date, files are all in order and the records when finished will be clear and complete.

M. WWII — T&R. CON. : Office memos, A. S. Nicholson.

FOLDER No.
99-18

Had lunch with fifteen or sixteen Manufacturers, representing twelve mills. A few of the mills had two or three representatives at the meeting.

Ross discouraged the thought of a general meeting with the Lumber trade the same as Winnipeg, because he said these Manufacturers had a lot of questions to ask me. I explained the situation to them, probably with a little more detail than at Winnipeg, and they did not ask any questions. I am sure they were all satisfied.

Their secretary, Mr. Anderson, and Mr. McMillan of Chisholm Sawmills, had quite a budget of correspondence with Mr. Hills of the Labour Board, most of which they persisted in reading to me. I told them I did not know anything about it - I had no authority. I told them, however, that we were here to do anything we could to help the industry. Hills' letters were several pages, and I remarked that he seemed to have more time to write letters than we had.

CALGARY - AUGUST 30th

The Calgary Trade arranged a luncheon. This was really the result of a wire from Gourley.

It was a fine meeting - about thirty. I gave the same story as at Winnipeg, and I think with the same results.

These meetings were sprung on me, but looking back on it now, I believe they were most fortunate and helpful, and generally speaking I believe we can now depend on practically 100% support and co-operation from all branches of the industry in the three Prairie Provinces, providing we do what we think is right and let them know what we are doing, that is on anything that affects them.

At the three meetings I made it clear that there must be no Trade Journal report or any other publicity.

There are many matters of detail that I will clear up one by one, and will only report items of detail that have a bearing on the general situation.

1. Bennett and White were waiting for material at Calgary. This was the result of failure of Eau Claire Lumber Company making deliveries as promised. Ross fixed this immediately by giving them four or five cars of random length Dimension that he could get loaded immediately. This they agreed to use to best advantage.

They had evidently used 2 x 4 Studding where 2 x 6 was specified although according to the plan both 2 x 4 and 2 x 6 was specified on the same kind of buildings. To make this right the inspector on the job is insisting upon their spiking a 2 x 6 alongside the 2 x 4, and then filling the 2 x 4 out flush with a 2 x 2, thus making a 4 x 6 Stud at 2' centres which looked absurd.

In consideration of them using the random length stock, I suggested that they spike the 2 x 2 to the 2 x 4 Studding, bringing it out to the 6" width, and let it go at that, and if the inspector did not agree, to wire us and we would take it up with Murphy.

M. WWII — T&R. CON. Office memos, A.S. Nicholson.

FOLDER No.
99-18

I do not believe that Bennett and White are very good contractors.

2. On the No. 10 Equipment Depot at Calgary, there are four storage buildings, approximately 28' wide by 120' long. On these buildings the truss roof is specified put together with ring connectors. McDonald has been waiting for ten days for the iron. He says this iron costs about \$60.00 per M. He has bought it from the Dominion Bridge. He says this means about \$400.00 per building. He says in his judgment, these ring connectors on the 1-5/8" material have no value, that he could spike these roof trusses together and get on with the job, and would gladly refund any saving. He, of course, does not want to be quoted as saying that these ring connectors are useless, but would appreciate it if he could get permission to go on with the job without them (ring connectors) and save considerable money.

I promised him I would discuss this with Loren and suggest that Loren discuss it with Murphy, and in any event would wire him what we did, if anything.

3. At Lethbridge they have used the 5X Shingles for the Roof and the No. 2 or No. 3 - 5/2" Shingles for the Sidewalls - stained them all one coat with a red on the Roof and a brown on the Sidewall, and they make an excellent job, give a good appearance, and in my judgment are worth considerably more than the asphalt shingles and insul-bric siding, even though they cost less, and I think it is indeed too bad that extra money should have been paid on the Calgary job for these substitutes for Shingles on the Roofs and Sidewalls.

4. Carter-Halls claim that the trusses for their Moose Jaw job have been diverted to some other job and that their work is, therefore, delayed.

I am making a separate report on the General Lumber situation and recommendation covering the immediate action I think we should take. This, however, may have to be changed to some extent to fit in with what may have happened at this end during my absence. That is, there may be developments at Ottawa during the last few days that may make some changes necessary.

A. S. Nicholson

M. WWII — T&R. CON. : Office memos, A. S. Nicholson.

FOLDER No.
99-18

OTTAWA, ONT.

September 1st, 1940

H.B.M.
L.L.B.

I SUGGEST THE FOLLOWING REGARDING THE CONTROL'S
GENERAL LUMBER SITUATION

1. Shorten our Manitoba, Saskatchewan and Alberta Spruce purchases 10,000,000', give D. D. R., and H. H. R., a more complete understanding of the whole general situation, and more authority and responsibility in carrying it out. I have the cancellations tentatively arranged.

2. Shorten Coast purchases of Dimension and Boards 5,000,000' leaving our Coast position approximately as follows :-

Dimension and Boards	15,000,000' divided as required
Hangar Roofing	275,000
Flooring	No Commitment
Furlins	2,000,000'
Trusses	Unchanged
Shingles	Unchanged

Nothing to be loaded without our instructions, and on receipt of instructions to be loaded immediately. Three days should be the limit in all cases and subject to cancellation if not loaded, and any quantity thus cancelled to be deducted from purchase or shipped later - Control's option.

3. Arrange this reduction in our general purchase by having mills ask for release to ship Lineyards and Grain Companies. R.S.P. suggested this and I understood at the time how he said it could be done, but I am not clear on it at the moment.

4. Instruct H. H. R., and D.D.R., and all others concerned to order forward Fir and Cedar (except Cedar Timbers) as far as possible to all jobs West of Swift Current and North Battleford.

5. Give H.C.M., and R.S.P., a more complete understanding of the whole general situation, and much more authority and responsibility in carrying it out, and discharge the Coast Committee, or at least transfer the authority and responsibility to Manning and Plant, and make the Committee advisory only. To do this job right, I think Manning should have more office help with lumber experience

6. Tell all Western Manufacturers and Lumbermen generally, by a very carefully worded letter what our policy and immediate plan is (subject to change any time if the Government change their plans by increasing the buildings) and why, which I would suggest lining up as follows :

(A) The Lumber requirements for Government Buildings must come first and be shipped immediately on receipt of orders, and in dry lumber, especially 1".

(B) Request the Spruce Mills to sell the Lumber we released to them, or an equivalent quantity, and as much more as possible to the U.S. market to help the exchange situation.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

- (C) Supply the Lineyards and General Trade with their immediate requirements, giving preference - 1st to the orders for Government Buildings and 2nd to U. S. orders.
- (D) Ask the Lineyard Companies to confine at least half their purchases for the next sixty days to Coast Boards and Dimension, which are not exportable against the present excise tariff, and at the same time tell them that the Timber Control expects them to not increase the retail selling prices above their present retail prices on Spruce. Mention the fact that the Control are receiving complaints on this feature, and the farmers need Lumber for Grain storage immediately.
- (E) Make it very clear that there are now no restrictions on the sale or shipment of lumber any place in Canada, and that it is the desire of the Control that the Domestic Lumber trade proceed unhampered only to the extent of preferred shipment of dry stock, especially 1" on orders as placed, for Government Buildings, and next give preference to U. S. export trade, and express the hope that this general policy will be followed by all in the National interests, making it unnecessary for the Control to enforce any restriction, which if found necessary, will be made and enforced immediately for the protection of those in the industry who are co-operating and putting the National interest first.

7. Have the general letter go out to all who attended the meeting at Winnipeg, Edmonton and Calgary, and have them also distributed at the Coast and where necessary in Ontario and East.

8. Give a carefully worded statement to the Press immediately, outlining briefly the above policy and state in this Press statement that Lumber for Government Buildings programme as at present before the Control, will be fairly well completed in the next sixty days, and will have consumed approximately 225,000,000' of Lumber, and a corresponding amount of General Millwork.

A. S. NICHOLSON

H.R.M. --

I have not made any changes since our discussion this morning.

As the result of our discussion I am sure we need more teeth in our Coast regulations to control such features as random lengths, etc.

A.S.N.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

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99-18

DEPARTMENT OF MUNITIONS AND SUPPLY

OTTAWA, ONT.

AUGUST 26th, 1919

TO: Mr. L. L. Brown

FROM: Mr. A. S. Nicholson

RE:

X Angler and Neyes We are really having trouble getting the job straightened out, but here is the story.

Col. Dickinson, the D.E.O. at Winnipeg, gave the requisition to Sturges July 30th and nothing that we know of was done regarding it until August 15th when on our instructions he handed the whole thing to Rosenberry.

On the 16th Rosenberry placed the ^{Spruce} order with Sinclair Spruce Mills. On the ~~same day~~ ^{Aug 19th} we placed the Fir order at the Coast.

Several cars of Spruce are in transit. They should be there about the end of the week. At the moment we have no report on the Fir.

Regarding the Neyes..

On the 17th Rosenberry bought three cars from the Kewatin Lumber Company. Two of these cars will be delivered today and one on Wednesday.

On the same day he placed the Spruce with the Sinclair Spruce Mills.

A check-up with the railroad this morning shows the first cars will be there Wednesday or Thursday.

The material that Col. Dickinson bought himself was for two additional buildings and Rosenberry's report is that this stock will be delivered tomorrow.

I will have a further report on it later, but it is quite evident --

1st -- that the cause of the trouble is the lost time between the 30th of July and the 15th of August.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

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99-18

ADRIAN BOYLE

C.D. 23

-2-

-2nd --
or three days,

They will have plenty of lumber within two

Rosenberry is giving these two jobs special
attention.

A.S. Nicholson

M. WWII ——— T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

MUNITIONS AND SUPPLY

C.D. 23

the following copy of wire in its entirety, received
2:00 p.m. Aug. 26/49. DL 194

WINNIPEG MAN. 26

NICHOLSON
TIMBER CONTROLLER
OWA ONT.

RE ANGLER AND NEYS ONTARIO JOBS

ORIGINAL ORDERS WENT TO STURGES UNDER DATE OF JULY 30.

STURGES ASKED FOR TENDERS WHICH WERE ALL INCOMPLETE AND TURNED ENTIRE FILE OVER TO US
AUGUST 15th.

AUGUST 16th WE PLACED MAJOR PORTION ANGLER BILL SINCLAIR SPRUCE MILLS AND FORWARDED
ORIGINAL ORDER TO YOU TO PLACE BALANCE IN FIR WHICH YOU DID AUGUST 22nd

YOUR W 3 THIS CLEANED UP ANGLER

RE NEYS WE THEN PLACED 3 CARS LARGELY 2" DIMENSION WITH KEWATIN LUMBER COMPANY OUR
ORDER 7 AUGUST 17th.

SAME TIME WE PLACED ORDER NO. 8 WITH SINCLAIR SPRUCE FOR BOARDS BY WIRE AND CONFIRMED
AUGUST 18th.

WE MAILED YOU ALL RECORDS AND ASKED YOU TO OBTAIN BALANCE NECESSARY IN FIR WHICH YOU DID
BY YOUR ORDER W1 TO MANNING AUGUST 21st.

WE SENT YOU ENGINEERS ORDER MS 41 UNDER DATE OF AUGUST 17 WHICH WAS FIRST LUMBER RE -
QUIRED FOR NEYS THIS APPARENTLY WAS LOST IN MAILS.

IF THIS TURNS UP CANCEL OUR INSTRUCTIONS THAT LETTER

WE ARE ORDERING SAME FROM HERE.

THINK THIS COMPLETE RECORD AND MATERIAL CORRECTLY ORDERED EXCEPT THAT REQUISITION LOST.

D. D. ROSENBERRY.

HRM
LLB
ASN (ANS.
MMcN

KS

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18



C.D. 23

HRM DD

OTTAWA, CANADA,
December 2, 1940.

TO WHOM IT MAY CONCERN:

The bearer, Mr. Allen S. Nicholson,
Deputy Timber Controller for the Government of
Canada, whose home is in Burlington, Ontario, and
who is now living at the Chateau Laurier, Ottawa,
Ontario, while performing his duties for the
Government of Canada, is proceeding to Washington,
D.C., on behalf of the Canadian government, to
become acquainted with the United States' government's
plans for housing employees engaged in war
industries.

Yours very truly,

TIMBER CONTROLLER.

M. WWII — T&R. CAN. : Office memos, A. S. Nicholson.

FOLDER No.
99-18



CANADIAN NATIONAL

C.D. 23

Form 6102B

Exclusive Connection

CLASS OF SERVICE DESIRED

Form 6102B

Exclusive Connection
with
WESTERN UNION
TELEGRAPH CO.

Cable Service
to all the World
Money Transferred
by Telegraph

CANADIAN NATIONAL TELEGRAPHS



D. E. GALLOWAY, Assistant Vice-President, Toronto, Ont.

CLASS OF SERVICE DESIRED
FULL-RATE MESSAGE
DAY LETTER
NIGHT MESSAGE
NIGHT LETTER

PATRONS SHOULD MARK AN X OPPO-
SITE THE CLASS OF SERVICE DESIRED.
OTHERWISE THE MESSAGE
WILL BE TRANSMITTED AS
A FULL-RATE TELEGRAM

RECEIVER'S NO.

TIME FILED

CHECK

Send the following message, subject to the terms on back hereof, which are hereby agreed to
Veuillez expedier la dépêche suivante aux conditions mentionnées au verso auxquelles je consens par les présentes

OCTOBER 30 1940

A S NICHOLSON
c/o ASSISTANT TIMBER CONTROLLER FOR B C TELEPHONE MARINE 0531 601 MARINE BLDG
of c/o HOTEL VANCOUVER
VANCOUVER B C

COLLIER DOING HIS UTMOST WITH HIS VANCOUVER OFFICE GET YOU THROUGH SEAT
TONIGHT BUT CANNOT PROMISE SUGGEST YOU PRESS

H R MacMILLAN
TIMBER CONTROLLER FOR CANADA

HRM DD
STRAIGHT MESSAGE 19 WORDS
4 30 PM DST
CHARGE DEPT MUN & SUPPLY

M. WWII — T&R. CAN. : Office memos, A.S. Nicholson.

FOLDER No.
99-18



C.D. 23

Form 6102B

Exclusive Connection
with
WESTERN UNION
TELEGRAPH CO.

Cable Service
to all the World

Money Transferred
by Telegraph

CANADIAN NATIONAL TELEGRAPHS



D. E. GALLOWAY, Assistant Vice-President, Toronto, Ont.

CLASS OF SERVICE DESIRED

FULL-RATE MESSAGE

DAY LETTER

NIGHT MESSAGE

NIGHT LETTER

PATRONS SHOULD MARK AN X OPPOSITE THE CLASS OF SERVICE DESIRED. OTHERWISE THE MESSAGE WILL BE TRANSMITTED AS A FULL-RATE TELEGRAM

RECEIVER'S NO.

TIME FILED

CHECK

Send the following message, subject to the terms on back hereof, which are hereby agreed to
Veuillez expedier la dépêche suivante aux conditions mentionnées au verso auxquelles je consens par les présentes

OCTOBER 29 1940

MR ALLAN S NICHOLSON
c/o MR E C MANNING ASSISTANT TIMBER CONTROLLER FOR B C
601 MARINE BUILDING
VANCOUVER B C

PLEASE TELEPHONE MR MACMILLAN ROOM 463 TELEPHONE TWO SIX FOUR ELEVEN
THREE OCLOCK OR LATER YOUR TIME

DEE

DD
STRAIGHT MESSAGE
5 45 PM DST
CHG DEPT MUN & SUPPLY

M. WWII — T&R. CAN. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

PRINTED
IN
CANADA

CANADIAN DEPARTMENT OF MUNITIONS AND SUPPLY

C.D. 23

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

M. & S. 44

DEPARTMENT OF MUNITIONS AND SUPPLY

Inter-Office Memorandum

To.....

Date.....

Room No.....

Subject:.....

H. R. Mil
AS/Adm

Oct 10/40

so was the this

will functioned for one day July last

any not sure of how long

he would carry the file

new Dec 11/40

From.....

Room No.....

Please sign name in full—do not use initials only

FOLDER No.
99-18

PRINTED IN CANADA
CANADIAN BOOK

C.D. 23

OTTAWA, CANADA.

October 7, 1940.

Mr. A.S. Nicholson

H.R. MacMillan

LETTER RECEIVED BY THE WARTIME PRICES AND TRADE BOARD
from the SECRETARY-TREASURER of the ECKVILLE SCHOOL DIST.

Will you please make enquiries respecting
the attached.

TIMBER CONTROLLER.

HRM DD
ENCL.

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

PRINTED IN CANADA
CANADIAN BOOKS

OTTAWA, CANADA.

October 3, 1940.

Mr. A.S. Nicholson

H.R. MacMillan

Mr. C.W. McCABE'S LETTER
OF SEPTEMBER 23, 1940.

I am glad to have the attached letter.

I think the time has come when we should get such information on file concerning persons or places where we are aware that misleading information may be going on someone else's files.

TIMBER CONTROLLER.

HRM DD
ENCL

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

OTTAWA, CANADA.

September 10, 1940.

Mr. A.S. Nicholson

H.R. MacMillan

Herewith is enquiry from Mr. Ernest Dufour, assistant secretary to the Honourable C.D. Howe, together with copy of my telegram to Rosenberry, and the information Rosenberry has sent in reply.

Possibly some person has complained about lumber coming in from outside.

Could you help me prepare the best possible reply to be sent to the Minister by hand tomorrow morning, Wednesday, September 11th.

TIMBER CONTROLLER .

HRM DD
ENCLS.

M. WWII — T&R. CAN. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

CANADIAN PACIFIC TELEGRAPHS

CLASS OF SERVICE	
Full Rate	
Day Letter	
Night Message	
Night Letter	
Please mark an X opposite the class of service desired.	

MONEY TRANSFERRED BY
TELEGRAPH TO PRINCIPAL
POINTS IN CANADA AND
THE UNITED STATES



CABLE CONNECTIONS TO
ALL PARTS OF THE
WORLD
RADIOGRAMS TO SHIPS

TIME FILED
CHECK

Send the following message, subject to the conditions on the back thereof, which are hereby agreed to.

W. D. NEIL, General Manager of Communications, Montreal

AUGUST 31 1940

A S NICHOLSON
c/o TRANS CANADA AIRLINES (Mr. Nicholson left Calgary by plane this morning
REGINA SASK en route to Winnipeg)

COLLIER GENERAL MANAGER TRANS CANADA AIRLINES PROMISES THIS MORNING DOING
UTMOST HOPEFUL GET YOU THROUGH TO OTTAWA WITHOUT DELAY IN WINNIPEG

H R MacMILLAN
TIMBER CONTROLLER

HRM DD
STRAIGHT MESSAGE ..PLEASE RUSH AND GIVE CAREFUL ATTENTION.
12 30 Noon DST
CHARGE DEPT MUN & SUPPLY

HRM DD
ENCL

M. WWII — T&R. CAN. : Office memos, A.S. Nicholson.

FOLDER No.
99-18



CANADIAN PACIFIC TELEGRAPHS

C.D. 23

CLASS OF SERVICE	
Full Rate	
Day Letter	
Night Message	
Night Letter	
Please mark an X opposite the class of service desired.	

MONEY TRANSFERRED BY
TELEGRAPH TO PRINCIPAL
POINTS IN CANADA AND
THE UNITED STATES



CABLE CONNECTIONS TO
ALL PARTS OF THE
WORLD
RADIOGRAMS TO SHIPS

TIME FILED
CHECK

W. D. NEIL, General Manager of Communications, Montreal

Send the following message, subject to the conditions on the back thereof, which are hereby agreed to.

A S NICHOLSON
ASSISTANT TIMBER CONTROLLER FOR CANADA
PALLISER HOTEL
CALGARY ALBERTA

AUGUST 30 1940

STILL WORKING YOUR SEAT CANNOT LOCATE OFFICIALS DEFENCE DEPARTMENT BUT HAVE
TELEPHONED COLLIER WINNIPEG GENERAL MANAGER TRANS CANADA AIRLINES WHO SAYS
WILL DO HIS UTMOST FOR YOU STOP WILL TELEGRAPH ANY NEWS PLEASE TELEGRAPH ME
CHATEAU WHAT YOU HAVE DONE

H R MacMILLAN
TIMBER CONTROLLER

HRM DD
STRAIGHT MESSAGE
7 40 PM DST
CHG DEPT MUN & SUPPLY

STRAIGHT MESSAGE
7 40 PM DST
CHG DEPT MUN & SUPPLY

HRM DD
ENCL

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.



CANADIAN PACIFIC TELEGRAPHS

C.D. 2X

CLASS OF SERVICE	
Full Rate	
Day Letter	
Night Message	
Night Letter	
Please mark an X opposite the class of service desired.	

MONEY TRANSFERRED BY
TELEGRAPH TO PRINCIPAL
POINTS IN CANADA AND
THE UNITED STATES



CABLE CONNECTIONS TO
ALL PARTS OF THE
WORLD
RADIOGRAMS TO SHIPS

TIME FILED
CHECK

Send the following message, subject to the conditions on the back thereof, which are hereby agreed to.

W. D. NEIL, General Manager of Communications, Montreal

AUGUST 30 1940

A S NICHOLSON
ASSISTANT TIMBER CONTROLLER FOR CANADA
TRANS CANADA AIRLINES
CALGARY ALBERTA

STILL WORKING YOUR SEAT CANNOT LOCATE OFFICIALS DEFENCE DEPARTMENT BUT HAVE
TELEPHONED COLLIER WINNIPEG GENERAL MANAGER TRANSCANADA AIRLINES WHO SAYS
WILL DO HIS UTMOST FOR YOU STOP WILL TELEGRAPH ANY NEWS PLEASE TELEGRAPH ME
CHATEAU WHAT YOU HAVE DONE

H R MacMILLAN
TIMBER CONTROLLER

HRM DD
STRAIGHT MESSAGE
7 40 PM DST
CHG DEPT MUN & SUPPLY

HRM DD
ENCL

FOLDER No.
99-18

OTTAWA, CANADA.

August 26, 1940.

Mr. A.S. Nicholson, room 2231

H.R. MacMillan, room 2227.

RETAIL PRICE LUMBER, ONTARIO

Before I send out the attached letter, I wish you would look over the file and then tell me what is the ordinary retail price for similar lumber in Ontario and what is the mark-up by the retail yard in Ontario.

TIMBER CONTROLLER

HRM DD
ENCL

M. WWII — T&R. CON. : Office memos, A.S. Nicholson.

FOLDER No.
99-18