

If you would be wealthy
 Think of Saving as Well as Getting . . .



Systematic saving is the foundation of prosperity. The Bank of Nova Scotia invites your Savings Account. Interest is compounded half-yearly.

THE BANK OF NOVA SCOTIA
 ESTABLISHED 1832

Capital \$12,000,000 Reserve \$24,000,000
 Total Assets over \$265,000,000

J. A. McLEOD, General Manager, Toronto

Family Breakfast

So hard to think of something appetizing and unusual for breakfast. Sausages heaped on buckwheat cakes and covered with Bisto-flavored gravy solve the problem happily. You'd hardly believe a tablespoonful of Bisto could make them so much more delicious. But it does. Try it for yourself.

Send for free sample and a copy of "Hints for Everyday Meals" to Harold F. Ritchie & Co., Limited, McCaul St., Toronto, Ont.



Manufactured by Cerebos Limited, London, England

TUNING IN



The first—and still the best—for perfect balance and easy writing—an Eversharp pencil with Eversharp Red Top leads.

FOR EASY WRITING

6:00 to 6:30 p.m.—"McClelland Musical Mair"

TUESDAY

8:00 to 8:30 p.m.—"Eversharp Red Top Leads"

MORTALITY OF INFANTS LOW IN VANCOUVER

M.H.O. Reports Figures for 1930 Show Improvement Over Previous Year

Vancouver's 1930 infant mortality rate, \$2.61 per 1000 registered births, under one year of age, is the lowest in the world, with the possible exception of certain sections of New Zealand. It was declared yesterday by Ald. Dr. R. N. Fraser, when Dr. J. W. McIntosh, medical health officer, submitted his annual report to the civic health committee.

The 1929 figure for the city was 33.53.

It will be noticed, states Dr. McIntosh, that in practically every instance the figures for 1930 show an improvement over those for 1929, and it may be remarked in passing that the general rates compare very favorably with other cities of similar size.

The next death rate, exclusive of non-residents, was 8.302 per 1000, compared with 8.321 in 1929.

The highest mortality rate in the city, the figure of 19.068 being greatly in excess of 17.154 in 1929.

The health officer explained that the Asiatic population is probably larger than the population figures indicate because of the scarcity of outside workers.

Infant mortality rate, however, shows a slight increase, from 4.1 per 1000 in 1929 to 4.3 per 1000 last year.

Much of the responsibility for the infant mortality rate decrease is attributed to the division of child hygiene. This is one department in which very definite results in the saving of life and health are proved by statistics, he declared, and I feel that the continuance and expansion of the work is essential for the well being of the city.

Dr. McIntosh was reporting on the regime of his predecessor, Dr. F. T. Underhill, who retired January 1 last.

Agriculture Dept. In New Quarters

OTTAWA, Feb. 24.—For the first time since its creation the Federal Department of Agriculture now has its almost countless office staffs under one roof. Last week-end the job moving that department into the new Confederation Block was completed, and officials recall that this new gathering is about the first since 1867.

The department was so small that a military tent would have housed it. The Confederation Block is a handsome addition to the Capital, an imposing structure west of Parliament Hill and on the lines of the Champlain. Its foundation stone was laid by Viscount Willingdon during the Diamond Jubilee of Confederation ceremonies here on July 1, 1927.

\$11,000 Residence For Granville St.

At a cost of approximately \$11,000, a new residence is being erected for the city on Granville street. The contractors are the Western Home Builders and the architect is Evans & Sons.

The house is of the semi-bungalow type, one and a half stories high, and will measure 45½ by 20½ feet on full concrete basement. It is of frame construction.

DANGEROUS CROSSING NELSON, Feb. 24.—Nelson Board of Trade has decided to draw the attention of the City Council to the danger now existing at a level crossing at Lakeside Park here, and if the council takes no action, the board will take steps to remedy it.

GOES TO STOCKHOLM LONDON, Feb. 24.—Archibald Kerr, former British minister to Chile, today was appointed minister to Stockholm.

SALES MASTER LECTURES HERE

"Dramatize dividends and forget psychology. This was the advice given to salesmen by Frank Skipper, director of personnel for Pennoil Oil Corporation of San Francisco, in an interesting address on the "Evolution of a Sales Talk" delivered before a gathering of salesmen of the city in Hotel Vancouver, Monday evening, under the auspices of Canadian Faribanks Moore.

Skipper presented a method of selling which he had evolved after a tough and constant study, placing his subject before his hearers in a forceful and dramatic manner.

One of the greatest of all mistakes made by a salesman is to think of selling his product before he starts thinking of the product itself. He outlined a plan of study of the product, and the problems likely to be met in making sales.

He urged salesmen to know their product thoroughly and also the manufacturing policy. To know its uses, and to know the major problems of the customer aside from the product to be sold.

COSMOPOLITAN CLUB FORMED AT VANCOUVER

New Service Organization Elects W. C. Brown as President

Vancouver Cosmopolitan Club came into existence last night when 600 members met in the Hotel Georgia, for a dinner and a social gathering. Local officers were installed by Harold O. Chapman, president of the International Federation of Cosmopolitan Clubs.

The movement was started in 1922 with headquarters in Chicago and in addition to numerous clubs in the United States, five have been formed in Canada. The motto of the organization is "Unity, Service and Action."

W. J. Hoggins, director-general and founder of the organization, was described as a modern civilization, whose usefulness was reflected by the demands of the time.

The club consists of good fellows banded together for their mutual benefit and to assist each other in solving the great problems of life, he said.

W. J. Bingham, chief of police, representing the Mayor, extended congratulations on the formation of the club.

Speakers were Prof. J. F. Day of U.B.C., Dr. W. B. Burnett, president of the Vancouver Canadian Club; P. O. T. Lucas, M.C. of Vancouver Board of Trade; Col. W. S. Elagat, governor of B. C. Penitentiary, and Joseph H. Waiters, regional director of the International Federation of Cosmopolitan Clubs.

Mild Winter Aids Peace River Stock

PEACE RIVER, Alta., Feb. 24.—Peace River's mild winter has left livestock of every kind in unusually fine condition for this time of year despite the fact that it has not been necessary to put them under shelter. Cattle fed from the stacks everywhere in the Peace country, meaning a large saving of work and feed to farmers.

CONSTABLE TRANSFERRED ROSSLAND, Feb. 24.—

Constable W. J. McKay, who has been in charge of law enforcement in Rossland for several months, has been transferred to Cranbrook, which will henceforth be patrolled by the provincial instead of civic police.

BUYING OF B.C. PRODUCE URGED

Markets Branch Seeks to Expand Sales

VICTORIA, Feb. 24.—Market news letter issued by the Department of Agriculture, Victoria, from the markets division, says:

The markets division has been active in trying to induce all who come within its reach to purchase the products of British Columbia farmers.

A small shipment of hot peppers came in from California during the week. They were of inferior quality, Mexican special, \$20.50 per bushel, 14 to 16 to the bushel. Apples remain steady at the old figures and are apparently unaffected by the recent court decision.

Vegetable imports into Vancouver and Victoria, week ending Feb. 22: California: Head lettuce, 1492 crates; spinach, 233 crates; peas, 237 crates; tomatoes, 1300 bags; green peas, 13 crates; Washington Cabbage, 18 crates and 18 to 20 on repacked stock, and \$3.75 per bag. This is an increase of \$1 per bag over the week ending Feb. 15, when the supply was from local sources. Spinach is now supplied from the Seattle locality in addition to that from California. It would appear from this that there is an opportunity on the market for more produce from B.C. sources at this time of the year.

Vegetable imports into Vancouver and Victoria, week ending Feb. 22: California: Head lettuce, 1492 crates; spinach, 233 crates; peas, 237 crates; tomatoes, 1300 bags; green peas, 13 crates; Washington Cabbage, 18 crates and 18 to 20 on repacked stock, and \$3.75 per bag. This is an increase of \$1 per bag over the week ending Feb. 15, when the supply was from local sources. Spinach is now supplied from the Seattle locality in addition to that from California. It would appear from this that there is an opportunity on the market for more produce from B.C. sources at this time of the year.

NEW WESTMINSTER
 Egg production decreasing slightly. Pool advance 12 cents and prices to trade are: Hens, 24c; firsts, 21c; pullets, 19c. Wholesale, extra, 21 and 22c; firsts, 16 to 18c; pullets, 14 to 16c. Special, 30c; firsts, 25c; pullets, 20c. Ducks, 35c. Offerings of live and dressed poultry scanty. Live hens, heavy, 16 to 18c; light, 13 to 14c; springs, 17 to 19c. Young ducks, 16 to 18c. Dressed 18c to 20c. Springs, 20 to 35c. Ducks, 35c.

NEW DURANT CARS ON EXHIBITION HERE

Among the interesting displays this week is the showing of Durant passenger cars by Durant Motors of Canada Limited, says Don Smith, general manager of Gray Campbell (Vancouver) Limited of 1219 West Georgia.

The display comprises a new New Durant 6-8, the Durant 6-4 and the Durant 4-7.

"The Durant 6-8 is a new car offering exceptional value at its sensational price and brings to us the finest new order of performance, comfort and beauty," Mr. Smith said.

Man Is Sought in Nelson, Vancouver

NELSON, Feb. 24.—Nelson is a city in the province of Vancouver, it is apparently believed by Adeline M. Ashton of Coventry, Warwickshire, England, who wrote to Chief T. H. Hoggins of the city police at "Nelson, Vancouver," asking assistance in locating Llewellyn Brown, or his family.

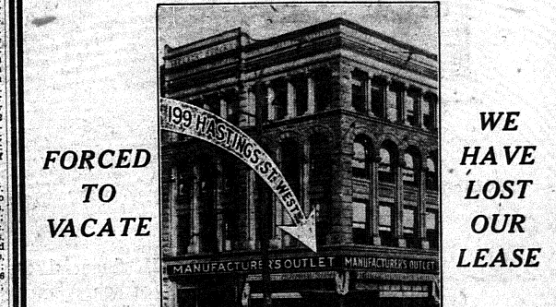
The family left Leith, Shetland, England, 30 years ago for Vancouver, England. I understand for lumbering or timbering," she wrote.

Chest Colds Rub well over throat and chest

MILBURN'S VICKS VAPORS
 Rub well over throat and chest

MANUFACTURERS' OUTLET
 199 Hastings St. West Cor. VICTORY SQ. OPPOSITE GAMBIE

CLOSED
WEDNESDAY and THURSDAY



WE HAVE LOST OUR LEASE

Getting ready for the sensation of the clothing world. \$85,000 worth of men's high-grade clothing, including new Spring merchandise, must be turned into cash. We promise you the most phenomenal bargains ever offered in Vancouver.

WAIT! WAIT!!
Watch Our Windows and Daily Papers

Man Is Sought in Nelson, Vancouver
 NELSON, Feb. 24.—Nelson is a city in the province of Vancouver, it is apparently believed by Adeline M. Ashton of Coventry, Warwickshire, England, who wrote to Chief T. H. Hoggins of the city police at "Nelson, Vancouver," asking assistance in locating Llewellyn Brown, or his family. The family left Leith, Shetland, England, 30 years ago for Vancouver, England. I understand for lumbering or timbering," she wrote.

MILBURN'S HEART NERVE PILLS
 Price 50¢ a box

Suffered from Heart Trouble Became Weak and Run Down
 Mrs. Wm. Dietz, Guelph, Ont., writes: "For a long period I suffered from heart trouble and became very weak and run down. I tried various remedies, but they did me no good. One day I read a friend's card told me of your trouble, she said she had had heart trouble for two years too, but after using Milburn's Heart and Nerve Pills for a short time she had been relieved of her trouble, so I got two boxes and after taking them I was again feeling fine, and always recommend H. & N. Pills to anyone complaining of heart trouble."

Sold in all drug and general stores, or mailed direct on receipt of order to The J. Milburn Co., Ltd., Toronto, Ont.

HOME GAS
 The Standard of Quality

FAYROLLS
ILD
PERITY